

# A CAREER IN BANKING DOESN'T HAVE TO BE GREY.

## International Graduate Program Corporate & Investment Banking – Equity Research, UK / Russia

**UniCredit** is a major international financial institution. We are proud of our deep local roots in 22 European countries, our strong presence in approx. 50 markets and of being the largest banking network in Central and Eastern Europe.

Corporate and Investment Banking (CIB) combines Client Relationship Management and the activities of our Global Factories Financing & Advisory, Markets and Global Transaction Banking. Our clients are companies from small and medium enterprises to large multinational companies as well as financial institutions.

### Interested in an individual entry program?

Our individual entry program "Corporate and Investment Banking" marks the start of your professional career.

The modular-structured program enables you to gain practical know-how in the CIB area of UniCredit. You will start in your target area, rotate in national and international essentially important units and hereby reach the qualification level of your target position. A tailor-made seminar concept in the beginning of your program provides the transfer of academic knowledge into practical experience.

#### Our Equity Research team is looking for a graduate to:

- Assist with generation of research on the European stock markets, including analysis of companies
- Prepare sales pitches, marketing materials and presentations
- Analyze companies, industries and countries
- Contribute to maintenance products
- Assist with the creation of regular idea-generating research, including prose composition, collation of data

#### Your profile:

- University degree with preferred focus in Accounting / Business / Economics
- CFA courses as a plus
- Minimum of 6 months prior international experience
- Prior practical experience in research and basic knowledge of financial markets and their instruments
- Outgoing personality with the ability to proactively seek client relationships
- Ability to work in a team and flexibility to adapt and respond to changing markets conditions
- Outspoken, able to defend their views and able to work on own initiative
- Fluent English and Russian, both written and spoken

**Location:** London or Moscow (tbd)

Date of entry: November 2011

For further information please contact Janka Weiskönig +49 (0)89 378 - 23041.

Curious? Then choose now and apply online on our website www.careers.unicreditgroup.de

